

**Director, Annual Giving
Prisma Health Midlands Foundation**

The Director, Annual Giving, leads the management and growth of annual giving through the Midlands Foundation's annual giving societies and engagement of Prisma Health—Midlands team members. The position is part of the Major Gifts/Development team.

RESPONSIBILITIES:***Annual giving societies:***

*Champions Society, benefiting Prisma Health Children's Hospital—Midlands
Atrium Society/The Cavalry, benefiting Prisma Health Cancer Institute—Columbia*

- Leads the strategy for member cultivation, stewardship and growth of the societies
- Engages members and identifies prospects
- Works with volunteer leadership committees to meet fundraising objectives
- Organizes and leads member and prospect connection events
- Engages with leadership of Children's Hospital—Midlands and the Cancer Institute—Columbia for educational components, connection points and service line information
- Works closely with Major Gifts officers and Foundation leadership to identify and cultivate annual giving donors and support the donor continuum
- Develops and manages budgets for annual giving societies

Miracle Team annual giving for internal team members:

Prisma Health Midlands Foundation engages Prisma Health—Midlands team members (avg. of 15,000 in the Midlands) annually, to ask for their support through Miracle Team. Midlands Foundation efforts are part of a systemwide approach to team member annual giving.

- Oversees and leads the Midlands Foundation's Miracle Team annual giving strategy
- Engages Prisma Health—Midlands team members through the Miracle Team campaign, in collaboration with other Prisma Health foundations and Office of Philanthropy
- Develops and manages the Miracle Team budget

POSITION REQUIREMENTS:

- Bachelor's degree and 7+ years of experience in fundraising, annual giving, health care philanthropy, nonprofit or related area of work
- Strong written, presentation, verbal, organizational and interpersonal skills
- Demonstration of good judgement, professionalism and the highest standards of ethical conduct
- Proficiency in Microsoft Office (Word, Excel, Teams, Outlook)
- Familiarity and/or direct experience with The Raiser's Edge by Blackbaud

Candidates must meet the following additional requirements to be considered for the position:

- Satisfactory outcome of a personal background check to include professional references, verification of previous employment and education, criminal background check and driving record.
- Must possess a state issued, valid driver's license.
- Must possess original social security card or passport (copies will not be accepted).
- Must have a vehicle and provide proof of auto insurance coverage.
- Must be willing to sign a Non-Compete Agreement, Confidentiality Agreement and Conflict of Interest Statement.

- Must provide proof of recent Influenza Vaccination (or Exemption) or willingness to receive the vaccine if hired and on an annual basis.
- Must provide proof of COVID-19 Vaccinations (or Exemption) or willingness to receive the vaccines if hired.
- Must be able to lift 40 pounds.

Contract Position. Salary is commensurate with experience.

Interested candidates should submit a cover letter, résumé and references by March 31, 2022 to Lynne Pitzer, interim president, Prisma Health Midlands Foundation. Lynne.Pitzer@PrismaHealth.org

Prisma Health Midlands Foundation, a 501 (c)(3) nonprofit organization, engages community partners to enhance health care for patients and families services by Prisma Health—Midlands, an affiliate of Prisma Health, the largest health care system in South Carolina.